

A professional portrait of CMA Rajneesh Jain, a man with a mustache and glasses, wearing a dark blue suit, a light blue shirt, and a blue patterned tie. He is standing against a plain, light-colored background.

## CMA Rajneesh Jain

*President & CFO*

*Reliance Jio Infocomm Limited, Mumbai*

# What Leads To Success!!!

*Mr. Rajneesh Jain is President & Chief Financial Officer (CFO) at Reliance Jio Infocomm Limited. He is a Cost & Management Accountant (CMA). As a CFO, Rajneesh Jain has been leading Commercial function at Jio to act as a strategic partner and enabler of business and operations units to lead the digital revolution in India. He is also a key member of Jio Executive Committee.*

*Mr. Jain, an accomplished finance veteran with over thirty (30) years of professional experience*

*in the industry has worked with a number of established organizations like Indo Rama Synthetics, Ispat Industries and BHEL. He has wide experience and proficiency in the fields of Finance, Projects Execution, Corporate governance, Project planning & financing, Cost control, Process establishment & improvement, Process Automation, Accounting and Audits.*

*He is a Co-opted Member of the Board of Advanced Studies & Research Committee of The Institute of Cost Accountants of India (ICAI). Also is a Member of Industry Advisory Board of Amity University Novel Communication Lab (AUNCL) and Member of Governing Board of SIES College of Management Studies, Mumbai.*

*CMA Mr. Rajneesh Jain has been adjudged Best CMA CFO in the Mega-Service industry category in the recently concluded 6<sup>th</sup> CMA Awards. He has received multiple industry recognitions on various platforms over the years including featuring in CFO Power list and multiple 'CFO of the Year' awards. He has also been an active speaker at various universities and youth platforms, to interact with youth of the country.*

*Mr. Jain is a role model for all the young CMAs. Here are the key lessons he would like to share with our Young CMA fraternity as they build their career.*

## **‘Set up stiff targets for executing a job and work relentlessly to exceed your own expectation. Make winning a habit.’**

**- Mr Rajneesh Jain**  
*President & CFO*  
*Reliance Jio*

“As I look back at my professional journey till date, full of ups and downs with both miserable and ecstatic moments, five lessons come to my mind which has led me on the path to success.

### **1. Education is the greatest blessing in life**

I personally rate this above health and wealth. With good education, one can manage both of them. The brilliance of Stephen Hawkins was never deterred by his crippled health. Though born to lower middle class parents, my Father always kept my education at the top of his agenda. Post matriculation, I decided to manage my education on my own. I started taking tuitions, took CMA to avoid extra hours on articleship and completed both graduation and professional degree simultaneously to be ready for a job at the earliest.

### **2. Cardinal Principle of my Career has been Risk taking mindset**

Experiment, Failure, Repeat, Success has been my mantra. Enjoying the fruits of success does not interest me. On the contrary, the longevity in particular state brings

boredom which makes me to experiment all over again.

### **3. I have always played to my strengths**

Was quick to realise as a teenager that I was bestowed with a reasonable good sense of planning, strategy, intuition and soft skill of team building. On many occasions, I was happy to play the role of a support function to bring the talents together. This was extremely rewarding as whichever team had me always won. It has been my strong belief that while Brilliance can only win battles, while it is always a TEAM which can win WARS.

### **4. Never been afraid to accept challenges**

From Engineering behemoth, BHEL, to the Challenger Indo Rama or part of bringing life to sinking Ispat, transforming telecom history through 40 paisa calls in RCOM or finally part of Shri Mukesh bhai's Digital India Vision, it has been a roller coaster ride of various challenging roles. The journey has been challenging but enriching and rewarding.

### **5. Never stop dreaming**

My advice to all youngsters is to never stop dreaming. Back up your dream with a VISION, set up clearly defined GOALS to accomplish and execute them with relentless hard work, timely course correction, formidable team and SUCCESS is assured. Even, if you are not successful after all the efforts, it would be a life spent meaningfully.”